



INSURANCE PROGRAM

Group health insurance affinity program.

CAE STUDY GROUP

Guided study group sessions for CAE.

MEMBER SERVICES

Annual printed directory of members.

MEMBERSHIP DIRECTORY

Monthly print newsletter with original content.

ASSOCIATION PRESS

PUBLICATIONS

EDUCATION & EVENTS

ANNUAL CONFERENCE

The annual conference is held in May and consists of educational, recreational, and networking opportunities.

AWARDS LUNCHEON & SILENT AUCTION

Annual awards, fundraiser, and holiday luncheon.

EDUCATIONAL SYMPOSIUM & EXPO

Education and tradeshow held annually in the fall.

MONTHLY MEETING & SEMINARS

Includes networking reception and luncheon for members.

SHARED INTEREST GROUPS (SIGS)

Peer-to-peer learning and networking.

—Carter Lyons, Independent Insurance Agents of Virginia

“My membership in VSAE is invaluable. I have access to a variety of informative, relevant, and meaningful educational topics, as well as frequent opportunities to network with those within the association community. I would highly recommend membership to anyone looking for opportunities to learn more and grow as a professional in this field.”

From one of our members...

The VSAE staff is always ready to assist you!

STAFF

BRANDON ROBINSON, CAE

Executive Director
(804) 249-2234
brandon@vsae.org

TRACIE GRADY

Vice President of Member Services
(804) 249-2244
tracie@vsae.org

TAMI GUTHRIE

Director of Finance
Membership Manager
(804) 249-2232
tami@vsae.org

LORRAINE MEADE

Communications Manager
(804) 249-2237
lorraine@vsae.org

PAM KIRBY

Administrative Assistant
(804) 249-2236
pam@vsae.org



**— VIRGINIA SOCIETY of —
ASSOCIATION EXECUTIVES**

Membership Application

YOUR association COMMUNITY

VSAE (Virginia Society of Association Executives) is the only association in Virginia that serves the state’s association management industry.

We focus our resources on the professional development needs of our members by providing information, education, and ideas to assist association executives in the profession.

Formed in 1949, VSAE is a 400-plus member association consisting of association executives, association management companies, representatives from the hospitality industry, and others who serve the association industry. VSAE’s vision is to be the best at making associations the best by providing opportunities for association professionals to connect, learn, and lead.

**Our Mission:
Association Professionals**

- Connecting**
- Learning**
- Leading**

INFORMATION

MEMBER

NAME: _____

DESIGNATIONS: _____

TITLE: _____

GENDER: MALE FEMALE CEO/ED: YES NO

ORGANIZATION: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

PHONE: _____ MOBILE: _____

DIRECT PHONE (EXT.): _____

FAX: _____

EMAIL: _____

BIRTH DATE (M/D): _____

EXPERIENCE (YEARS IN ASSN. MGMT): _____

SPECIAL NEEDS (MEALS, ETC.) _____

REFERRED BY: _____



VIRGINIA SOCIETY of ASSOCIATION EXECUTIVES

MEMBERSHIP, DUES, AND PAYMENT

EXECUTIVE

Association staff who devote 50 percent or more of their working time to voluntary, trade, professional, educational, philanthropic, technical or similar types of organizations which have either members, donors, or both. Membership is individual.

(\$330 annually for first & second memberships, third or more are \$165 annually | Luncheons included).

EXECUTIVE NON-RESIDENT

A discounted membership available for executives who live more than 50 miles from Richmond. Membership is individual.

(\$280 Annually | Luncheons additional).

ASSOCIATE

Those in industries who supply goods or services used directly in the management and activities of the Executive members of the Society.

(\$535 annually for first & second memberships, third or more are \$280 annually | Luncheons included).

SEMI-RETIRED

Members who have maintained 10 consecutive years of Executive membership, retired from full-time association work, and are working an average of 20 hours per week or less.

(\$60 Annually | Luncheons additional).

*Prorated memberships are available when you join after June 1.

JOIN A SHARED INTEREST GROUP (SIG) *For Executive members only.*

ASSOCIATION MANAGEMENT COMPANIES

For executives of firms that provide management and specialized administrative services to trade associations and professional societies.

COMMUNICATIONS AND MARKETING

For association professionals who are responsible for communications & marketing within their organizations.

EMERGING ASSOCIATION PROFESSIONALS

For executives to support and advocate for the next generation of association leaders.

LARGE ASSOCIATION CEOs

For CEOs of associations with six (6) or more employees; discussion topics include staff development, board relations, legislative issues, technology, and association resources.

MEETING PLANNER

For association professionals responsible for meeting planning within their organizations.

MEMBERSHIP

For executives responsible for or involved in membership acquisition and retention for their organizations.

SMALL ASSOCIATION CEOs

For CEOs of associations with up to five employees; discussion topics include staff development, board relations, legislative issues, technology, and association resources.

SENIOR STAFF

For executives who deal with organization wide issues such as strategic planning, staff management, and organization culture.

PROFESSIONAL CONDUCT AGREEMENT

I hereby agree that, if accepted as a member of the Virginia Society of Association Executives (VSAE), I will abide by the Society's Bylaws and Antitrust & Conflict of Interest Policy (available at vsae.org), as well as any revisions which may hereafter be made pursuant to law.

Signature: _____ Date: _____

Permission to Contact: I understand that by providing my mailing address, email address, telephone number, and fax number, I give my consent to receive communication sent by or on behalf of the Virginia Society of Association Executives (and its subsidiaries and affiliates) via regular mail, email, telephone number, or fax number.

PAYMENT

CHECK AMEX DISCOVER M/C VISA

NAME ON CARD _____

CARD NUMBER _____

EXP _____ CSV _____ BILLING ZIP _____

SIGNATURE _____

VSAE dues are not deductible as a charitable contribution for federal tax purposes, but may be deductible as a business expense. We anticipate no portion of the dues to be used for lobbying activities. (501c6)

QUESTIONS? CALL US AT (804) 747-4971



TO JOIN use your credit card at VSAE.ORG or complete the application and return with payment by:

FAX: (804) 747-5022 | SCAN/EMAIL: info@vsae.org | MAIL: 2924 Emerywood Parkway, Suite 202, Richmond, VA 23294