

The Virginia Society of Association Executives is the only association in Virginia which serves the Commonwealth's association management industry. VSAE focuses its resources on the professional development needs of its members by providing information, education and ideas to assist association executives in their profession. The collective voice for your profession in Virginia is VSAE.

VSAE currently has 400+ members, which include executives from various trade, technical and professional associations throughout the Commonwealth of Virginia, as well as representatives from other companies who support them with products and services. **These members in turn have influence within their own associations and companies, greatly extending VSAE's range of contacts within Virginia.**

There are two types of membership:

Executive Members

Executive staff personnel devoting fifty percent or more of their working time to voluntary, trade, professional, educational, philanthropic, technical or similar types of organizations which have either members, donors or both. A discounted membership is available for executives who live more than 50 miles from Richmond. Executive membership is individual and non-transferable.

Associate Members

Individuals in industries who supply goods or services to association executives.

Member Services and Benefits:

NETWORKING: MAKING THE RIGHT CONNECTIONS

Education

- **Monthly Seminars** - To help develop and enhance association management skills, VSAE offers seminars and luncheons featuring expert speakers on current topics.
- **Reference Library** - The VSAE office offers a lending library for use by members.
- **CAE Study Group** - Association executives working to earn the CAE designation learn together at VSAE's study sessions.

Networking Opportunities

- **Monthly Meetings** - Seven times a year, VSAE hosts a complimentary reception and luncheon at a Richmond facility. The luncheons are a membership benefit and provide a terrific opportunity to network with your peers or clients.
- **Annual Conference** - Held in the spring and consists of educational, recreational and networking programs.
- **Fall Marketplace** - The largest event of the year. Dynamic seminars, a trade show (130+ vendors), and lunch are all included.
- **Holiday Luncheon and Silent Auction** - Our most popular event! Nearly 100 items are available at the auction.

Publications

- **Association Press** - This official monthly publication of VSAE keeps members up-to-date on regulatory and tax issues, trends, new ideas, meetings and conferences, member achievements, and association activities.
- **Membership Directory** - This important resource tool is updated and distributed annually. It provides immediate access to the executives of the state's professional and trade associations.

Member Services

- **Website: www.vsaee.org** - The VSAE website is designed to give you the most up to date information as it becomes available.
- **Government Affairs** - Through our Government Affairs Committee, we continually monitor proposed legislation that may adversely affect Virginia associations.

PLUS MUCH, MUCH MORE... www.vsaee.org



Virginia Society of Association Executives



**The Collective Voice
for Association Executives
in Virginia**

VSAE Staff:

Just give us a call. The VSAE staff is always ready to assist you.

Rick Eisenman, CAE, Executive Vice President
rick@vsaee.org

Tracie Grady, Director of Administration
tracie@vsaee.org

Tami Guthrie, Director of Finance
finance@vsaee.org

Mary Ellen Smith, Administrative Assistant
msmith@vsaee.org

Membership Application

To join online using your credit card, visit our website at www.vsaе.org. You can also complete the application below and fax to (804) 747-5022 or return by mail with your form of payment. Please print or type:

Member Information:

Name: _____

Designation(s): _____

Title: _____

Company: _____

Mailing Address: _____

City: _____

State: _____ Zip: _____

Phone: _____

Fax: _____

If you should have more than one fax number available in your office and would like to include those numbers under one consent form, please list them above.

Email: _____

Website: _____

Birthday: _____

Referred By: _____

Association Information:

Annual Budget (choose one):

Under \$500K

\$500K-1 Mill.

\$1-2 Mill.

Over \$2 Mill.

Number of Members in your Assn.: _____

Number of Years in Assn. Mgmt.: _____

Association Type (choose one):

Local

Regional

State

National

Permission to Contact:

Due to the filings of the Federal Communications Commission (FCC 03-153) regarding unsolicited fax rules, we need you to sign here stating that you grant VSAE permission to fax you information. We use broadcast faxing for notifications of events and important information that would be of interest to you as a member of VSAE. If you would like more information on the regulations, please visit http://hraunfoss.fcc.gov/edocs_public/attachmatch/FCC-03-153A1.pdf.

I understand that by providing my mailing address, e-mail address, telephone number and fax number, I give my consent to receive communication sent by or on behalf of the Virginia Society of Association Executives (and its subsidiaries and affiliates) via regular mail, e-mail, telephone number or fax number.

Signature: _____

Date: _____

Annual Membership Dues

\$295 Executive Membership

Association Executives only. Luncheons included. Membership is individual & non-transferable.

\$245 Executive Non-Resident

Association Executives more than 50 miles from Richmond. Luncheons additional.

\$295 Associate Membership

Suppliers only. Luncheons included.

Pro-rated fees:

Executive Membership 6/1-9/30: \$195;
10/1-12/31: \$295*

Executive Non-Resident 6/1-9/30: \$145;
10/1-12/31: \$245*

Associate Membership Same as Executive Membership

**Includes current year plus upcoming year.*

Payment:

Check enclosed
 American Express Visa Master Card

Card Number: _____

Expiration Date: _____

Security Code: _____

Name on Card: _____

Signature: _____

Please mail (with check enclosed) or fax (with credit card information provided) this form to:

VSAE, 10231 Telegraph Road, Suite A,
Glen Allen, VA 23059-4561
Phone: 804-747-4971, Fax: 804-747-5022,
E-mail: info@vsaе.org

For more information on VSAE,
visit our website at www.vsaе.org

**Get Started!
Get Connected!
Get Involved!**